



RETAIL SERVICES GROUP

We specialize in uncovering retail real estate opportunities for retailers, developers, owners and institutional clients. Our recommendations are based on specialized knowledge of real estate and retail trends. By leveraging our industry relationships and local market expertise, we identify and secure prime retail real estate opportunities.

From site selection to lease negotiations, our tenant representation services begin with a intimate understanding of a client's business and brand. Our professionals then evaluate the local market, trends and demographics to identify the best retail properties, given the client's objectives.

Our approach to owner representation is strategic and comprehensive. Whether working on a large retail development or 1,500-square-foot spaces on urban streets, we fully understand the objectives and issues facing owners and developers. Regardless of the scope, we create maximum asset value through aggressive marketing and lease-negotiation strategies.

Upon the selection of locations, our professionals work tirelessly with clients and their internal real estate teams to execute leases in a timely fashion. By managing every phase of a transaction, our professionals help clients secure strategic sites and make the best real estate decisions.

An impressive list of clients includes the smallest neighborhood businesses to national Fortune 500 companies such as Wal-Mart, Aldi, AutoZone, McDonalds, Rite Aid, Goodwill, Max & Erma's, First Commonwealth, Rita's, Damon's Grille, Dollar Stores, and more.
